

“Tactics to Success...”

A Service-Disabled Veteran-Owned Small Business Workshop for the Naval Air Systems Command's Marketplace

February 23, 2010
Southern Maryland Higher Education Center
California, Maryland

- 0730-0750 Check-In, Networking, Coffee and Breakfast Snacks
- 0750-0800 Opening Remarks - Mr. Kevin Switick, SDVOSB Chair for the Naval Aviation Small Business Roundtable; Founding Partner, AVIAN Engineering, LLC
- 0800-0805 Presentation of Service-Disabled Veteran-Owned Small Business Proclamation by Commissioner Lawrence Jarboe, St. Mary's County Board of County Commissioners
- 0805-0815 Welcome - RADM Steven Eastburg, Program Executive Officer, Air ASW, Assault, and Special Mission Programs – PEO (A)
- 0815-0830 Naval Air Systems Command's (NAVAIR's) Service-Disabled Veteran-Owned Small Business (SDVOSB) Strategic Plan - Ms. Emily Harman, Associate Director, NAVAIR Office of Small Business Programs (OSBP)
- 0830-0900 Naval Air Systems Command and Naval Air Warfare Center Aircraft Division (NAWCAD) Overview - CAPT David Gleisner, Vice Commander, NAWCAD
- 0910-1000 “Doing business within the NAVAIR market” - Mr. Ken Carkhuff / Ms. Jill Moore - Deputies for Small Business, NAVAIR OSBP
- 1010-1040 Small Business (SDVOSB) Success Stories
- PKL Services, Inc. - Mr. Samuel Flores, Owner, President
 - MicroTechnologies, LLC (MicroTech) - Mr. Tony Jimenez, Owner, CEO
- 1040-1100 "How to team with large industry partners" - Mr. Glen Ives, Group Vice President, Mid-Atlantic Region, Sabre Systems, Inc.
- 1110-1145 Small Business Support Organizations
- The Naval Aviation Small Business Roundtable - Ms. Dawn Rich, Chairman; Partner, American Electronics, Inc.
 - The Patuxent Partnership - Ms Bonnie Green, Executive Director
 - Maryland Department of Business and Economic Development - Ms. Helga Weschke, Director, Federal Business Relations
 - Governor's Office of Minority Affairs, State of Maryland - Ms. Barbara Hunt, BRAC Coordinator
- 1145-1200 Closing Remarks - Ms. Bridget Bean, Acting Regional Administrator for Region III, U.S. Small Business Administration
- 1230-1400 Lunch and Networking - Outback Steakhouse (Pre-paid participants only)